

FAQ

- **Where do PPC's meet?**
 - PPC's will meet either online or in person depending on the PPC members preference. We encourage meeting at a library or personal professional office to start, as these will be at no cost. Once the circle has met a few times, the group will need to find a more permanent meeting place.
- **How long are PPC meetings?**
 - Meetings should run 60-90 minutes. It will depend on the needs of the circle. Circles can also decide if they want to meet weekly or biweekly
- **How do I join a circle?**
 - Fill out an interest form at <https://www.cmkconnects.com/ppc>. You will be contacted by a facilitator to discuss when the next enrollment meeting is scheduled. Enrollment meetings are scheduled every 3 months.
- **How much does it cost to join?**
 - Circles are FREE. Circles are a benefit provided and sponsored by CMK Connections!
- **Is there a contract I must sign?**
 - Yes. The contract is your agreement to the organization and your circle that covers responsibility in referral etiquette and attendance requirements and agreements.
- **Will there be more than one person per category?**
 - Each Circle will have only one person per product/service.
- **Can I join more than one circle?**
 - NO! You can request to change circles but you cannot be in more than one. We want you to be valuable to your circle and if you spread your attention to two circles, you limit that value.
- **How do I become a facilitator?**
 - Email connie@cmkconnections.com subject: PPC Facilitator
- **What happens if I do not like a person in my group?**
 - We know you will LOVE the people in your group. The beauty of this model is that groups are formed by everyone in that group, and you are given the opportunity to help decide who is in your group. But if you are not happy with your circle, PPC facilitators will find another circle for you to join. If there is not a spot available, you will be able to attend the next enrollment meeting to interview for a new group.
- **What makes this group different from other networking groups?**
 - In other networking groups you spend part of the meeting doing introductions. Because you will not have weekly guests in a PPC, there is no reason for introductions. PPC's also focus on successful activities. If we are not passing referrals, we are focusing on education, to insure we are working toward optimal referral introductions. PPC's are small groups. You can expect no more that 8 in a circle
- **Can I bring a guest?**
 - No. If you know someone interested in joining a PPC, they need to attend the weekly meetings. For those who are interested in learning more they can join the PPC Facebook group.

- **Can I solicit business in my group?**

- While we do focus on referrals in PPC's, we encourage anyone who sees a benefit in doing business together to do so. PPC's are not about buying from each other though, they are for learning how to provide a full service care for your client by referring to the services of your PPC members.